

At Hagerman & Company, we have successfully implemented Enterprise Data Management solutions at companies ranging from under 30 to over 300,000 employees for use in all company departments including:

- Design
- Manufacturing
- Quality
- Maintenance
- Materials and purchasing
- Sales and marketing
- Customer service
- Accounting and finance
- Human resources

in industries as diverse as:

- Discrete manufacturing
- Chemical, steel, pharmaceutical and other process type manufacturing
- Architecture and engineering
- Aviation
- Education
- Insurance
- Real estate
- Health care

All of our solutions are web-enabled in order to support the needs of companies with multiple locations, remote and traveling employees, along with vendor and customer access.

For example, Hagerman & Company has successfully implemented data management solutions to allow:

A manufacturer of electrical components and equipment to control and synchronize all product related data and ECO processes across its locations in (8) countries and (3) continents

A lawn and garden equipment manufacturer to use a single system to:

- manage and control all of its quality and manufacturing documents in order to achieve and maintain ISO and QS compliance
- streamline its accounts payable processes resulting in reduced labor costs, processing time and better capturing of available vendor discounts
- manage its Autodesk-based engineering designs and share them with manufacturing personnel
- integrate with its ERP system so that part and assembly drawings can be accessed directly from the ERP system itself

- allow sales personnel to control and manage all product-related specifications, product manuals and brochures and make them available to in-house personnel and customers, distributors and traveling personnel via the web

A manufacturer of fluid processing equipment to manage and control its complex Solidworks parts, assemblies and drawings and achieve best-in-class product design capabilities

An FDA-regulated pharmaceutical company to manage its plant and equipment designs and better collaborate with its outside engineering design firms and contractors

A manufacturer of agricultural and industrial equipment to manage Autodesk CAD data along with other related documents and streamline and automate its engineering change (ECO) processes including full e-mail system integration and notification

A large real estate investment trust (REIT) to use a single system to:

- control and share all of its thousands of property drawings for all of the real estate its develops, owns and manages across the United States
- automate its accounts payable processes
- automatically import and manage electronic bank check records it receives from its banks

A lighting manufacturer to create one secure central system allowing employees and vendors to access all product related information including drawings, specifications, literature, artwork, package labels and manufacturing documents both remotely and in the office

A manufacturer of safety equipment to automatically generate bills of material and pass them to its ERP system eliminating mistakes and multiple entry of the same data

A computer software and service provider to tie together all customer-related information including sales contact reports, quotations, orders, invoices, shipments, maintenance/support contracts and support incidents along with internal company marketing projects and schedules including individual employees, training classes and company events into a single integrated CRM system

A large store chain to reduce document printing costs by 30% while providing improved communication with AEC and construction firms on its building/remodeling projects using web-based collaboration software

A large AEC firm to maintain all project documents over multiple office locations

A History of Success (continued)

A large utility company to manage, control and share over (250,000) facility drawings

A container manufacturer to maintain 24x7 operations with minimal downtime at its (35) locations by providing company maintenance personnel immediate manufacturing floor access to the correct revision of all plant and equipment drawings

A large machine tool manufacturer to publish its machine operation and maintenance manuals to the web and thus reduce costly hard copy printing and distribution costs

The systems we offer are designed to be affordable for small companies, but expandable in order to support the needs of larger enterprises. To further enhance your return on investment (ROI), we offer systems that are flexible enough to be used in multiple departments and for multiple data management applications thus reducing IT burden and cost. In addition to software, Hagerman & Company provides additional services such as pre-sale consulting, implementation, training, custom programming and ongoing support. A typical small client only requires an average of approximately (10) days of our consulting services in order to achieve system deployment.



HAGERMAN & COMPANY, INC.

Your eProductivity Partner

www.hagerman.com

If you would like to learn more about these technology solutions from Hagerman & Company, call Andrew Hagerman at 800-422-0313, visit our web site at **www.hagerman.com**, or fill out this form and FAX it to 217-864-2281.

Name: _____

Company: _____

Address: _____

City, State, Zip: _____

Phone (and best time to call): _____

Email: _____

Select from below if you would like to attend one of our EDM WebEx presentations.

February 15:
(choose your session/s)

___ 8:30 a.m. - Enterprise Data Management Overview

___ 10:00 a.m. - General CAD, AEC, and Facilities Management

___ 1:30 p.m. - 3D CAD integration

February 22:
(choose your session/s)

___ 8:30 a.m. - Enterprise Data Management Overview

___ 10:00 a.m. - General CAD, AEC, and Facilities Management

___ 1:30 p.m. - 3D CAD integration